TRIP Increase Operating Budget Task Force October 2017

Task Force goal: Develop strategy to ensure TRIP's ability to maintain a healthy and consistent operating budget.

TRIP Vision

To be the essential source of strategic messaging achieved through innovation and collaboration with a diverse group of stakeholders to achieve sustainable transportation infrastructure funding.

TRIP Mission

TRIP is a credible source of data and information for a diverse group of transportation stakeholders; delivers news and social media coverage of transportation issues and messages; and, informs and promotes discussion of policies that improve the movement of goods and people, make surface travel safer and enhance economic development and productivity.

• Role of TRIP Director

- Facilitate his or her company and/or state/national association annual contribution
- Promote TRIP within his or her organization and/or state/national association affiliations
- Help staff to identify and/or recruit new contributors and directors.

Market Segment Contribution Goals

Engage directors to develop a funding goal/suggested funding level from each stakeholder segment

- Contractors
- Manufacturers
- Aggregate Industry
- Distributors
- Surety
- Consulting Engineers
- Others

Strategies to Expand Stakeholder Base

- Member-get-a-Member program
- Directors approach peers and vendors
- Directors help staff to identify prospects

• Fundraising Resources

FUNDRAISING MATERIALS FOR PROSPECTIVE CONTRIBUTORS

- <u>Sample Language for Director Fundraising Letter/Introduction to Prospect</u> (October 2017) (updated regularly to reflect TRIP's latest efforts)
- 2017 TRIP Program Report
- 2016 TRIP Program Report
- TRIP Board Listing

• DIRECTOR RESOURCES

- Board of Directors by Industry Segment
- Contributors by Market Segment (2016)
- State Group Support Map
- State Support and Board Representation (with links to chapter volunteer boards)
- State Group Support by Year